




# salesmark

866-431-2746 – PHONE 866-679-7895 - FAX

## Manufacturer Road Specials

Manufacturers not listed are not currently offering any specials  
 UPDATED  
 October 10, 2024

<u>Manufacturer</u>	<u>Start Date</u>	<u>End Date</u>	<u>Details</u>
	08/30/2024	10/15/2024	<p><b>2025 PRESELL</b> – Belvedere Custom Value™ Bags</p> <ul style="list-style-type: none"> <li>Two Volume tier price discount:                             <ul style="list-style-type: none"> <li>5K pieces at 25K price</li> <li>10K pieces at 25K price less 5%</li> <li>25K pieces at 25K price less 10%</li> </ul> </li> <li>\$250 outbound freight credit</li> <li>7/5/2025 dating on approved credit OR 2% discount on credit card payment</li> </ul> <p><i>Orders must be confirmed by 10/15/2024 and ship 11/01/24 - 01/10/25. Subject to inbound container freight (IBF) surcharge per cubic meter (CBM) based on prevailing container rates at time of shipment.</i></p>
	9/1/2024	10/31/2024	<p>Small Business Saturday promo kit free gift with purchase</p> <ul style="list-style-type: none"> <li>Item # NBSBS-24 includes:                             <ul style="list-style-type: none"> <li>8 gift bags w/ 2 Orange Blossom Honey bath &amp; shower gel &amp; a 2 oz. Coconut &amp; Honey bath &amp; shower gel</li> </ul> </li> </ul>
	8/1/2024	11/30/2024	<p><b>Christmas Dating Program</b></p> <ul style="list-style-type: none"> <li>\$1,000.00 buy in, credit must be approved.</li> <li>Order Dates must be August 1 through November 30, 2024</li> <li>Shipments between August 15 and November 30, 2024</li> <li>Payment Opportunities:                             <ul style="list-style-type: none"> <li>5% cash discount (check only) for payment November 10, 2024</li> <li>3% cash discount (check only) for payment December 10, 2024</li> </ul> </li> <li>Otherwise, payment is due net January 1, 2025</li> <li>Reorders are 2% 10<sup>th</sup> Net 30 Days</li> <li>If other terms are needed, prior approval must be given by AR Department</li> <li>If the discount date is missed, Wheeler Mfg. will not honor the discount and it becomes due January 1, 2025, for the net invoice amount.</li> </ul>

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### Fall/Spring Book Program

- \$1,000.00 buy in, credit must be approved.
- Orders must ship at 2025 prices to receive any discounts.
- Orders received from 9/1/24 through 2/28/25
- Shipments beginning December 1, 2024
- Payment Opportunities:
  - 5% cash disc (check only) for payment 5/10/25
  - 2. 3% cash disc (check only) for payment 6/10/25
  - Otherwise, Payment is due Net July 1, 2025
- Orders received from 3/1/25 through 4/30/25
  - 3% cash discount (check only) for payment due June 10, 2025
  - Otherwise, payment is due Net July 1, 2025
- Orders received from May 1, 2025 & on, received 2% June 10, 2025, Net EOM
- 1/3, 1/3, 1/3 program (no discount) with 1/3 payment due June 30, 2025, 1/3 payment due July 31, 2025 and final 1/3 payment due August 31, 2025
- Reorders are 2% 10<sup>th</sup> 30 Days