


# salesmark

866-431-2746 – PHONE 866-679-7895 - FAX

## Manufacturer Road Specials

Manufacturers not listed are not currently offering any specials  
 UPDATED  
 November 4, 2024

<u>Manufacturer</u>	<u>Start Date</u>	<u>End Date</u>	<u>Details</u>
	10/1/2024	11/30/2024	<ul style="list-style-type: none"> <li>\$1,000+ orders receive free freight</li> </ul>
	11/1/2024	12/31/2024	<ul style="list-style-type: none"> <li>Free shipping on Cloudz Travel products</li> </ul>
	9/1/2024	12/31/2026	<ul style="list-style-type: none"> <li>Free displays when filled</li> <li>\$200+ orders receive free testers &amp; free freight</li> <li>\$400+ orders receive free sample packets</li> </ul>
	1/1/2024	12/31/2024	<ul style="list-style-type: none"> <li>Orders of 24 assorted bags get quantity price</li> <li>\$750 - \$1,499 orders receive 15% freight cap</li> <li>\$1,500+ orders receive 12% freight cap</li> </ul>
	11/1/2024	11/30/2024	<ul style="list-style-type: none"> <li>\$1,000+ orders receive free freight</li> </ul>
	Ongoing	Ongoing	<ul style="list-style-type: none"> <li>\$1,000+ orders receive free freight</li> </ul>
	1/1/2024	12/31/2024	<ul style="list-style-type: none"> <li>\$4,000+ orders receive net 120 and free freight</li> </ul>
	8/1/2024	11/30/2024	<p><b>Christmas Dating Program</b></p> <ul style="list-style-type: none"> <li>\$1,000.00 buy in, credit must be approved.</li> <li>Order Dates must be August 1 through November 30, 2024</li> <li>Shipments between August 15 and November 30, 2024</li> <li>Payment Opportunities:</li> </ul>

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- 5% cash discount (check only) for payment November 10, 2024
- 3% cash discount (check only) for payment December 10, 2024
- Otherwise, payment is due net January 1, 2025
- Reorders are 2% 10<sup>th</sup> Net 30 Days
- If other terms are needed, prior approval must be given by AR Department
- If the discount date is missed, Wheeler Mfg. will not honor the discount and it becomes due January 1, 2025, for the net invoice amount.

### **Fall/Spring Book Program**

- \$1,000.00 buy in, credit must be approved.
- Orders must ship at 2025 prices to receive any discounts.
- Orders received from 9/1/24 through 2/28/25
- Shipments beginning December 1, 2024
- Payment Opportunities:
  - 5% cash disc (check only) for payment 5/10/25
  - 2. 3% cash disc (check only) for payment 6/10/25
  - Otherwise, Payment is due Net July 1, 2025
- Orders received from 3/1/25 through 4/30/25
  - 3% cash discount (check only) for payment due June 10, 2025
  - Otherwise, payment is due Net July 1, 2025
- Orders received from May 1, 2025 & on, received 2% June 10, 2025, Net EOM
- 1/3, 1/3, 1/3 program (no discount) with 1/3 payment due June 30, 2025, 1/3 payment due July 31, 2025 and final 1/3 payment due August 31, 2025
- Reorders are 2% 10<sup>th</sup> 30 Days